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MY DEAR SIR:

I have not heard from you since you got my little catalog, but here are some facts:

- 1. It takes seven years to get a hickory ready to graft, but when you finally get them started on your lawn they come right along, and grass will grow under them, and nuts grow on them.
- 2. Pecans are about as slow as hickories in getting started in the North. You can get cheap pecan seedlings almost anywhere. You can get cheap grafted southern pecan trees in the South, but they will not ripen nuts north of the Cotton Belt. Ours are Indiana varieties on grafted Iowa stocks. Seedlings are almost certain to be worthless for growing nuts.
- 3. Our *English Walnuts* are grafted on black walnut roots. The nuts are as good as any in the store.
- 4. Our *blight resistant Chinese Chestnuts* should be in *every yard*. They are the quickest of all.

Have you a dooryard, a lawn, a lane, or a pasture needing shade that bears nuts?

Now is a good time to ship and plant.

J. Russell Smith, SUNNY RIDGE NURSERY, Swarthmore, Pa.